

Education Update

STAFF ROOM COPY

WIN A £7000 CLASSROOM MAKEOVER FOR YOUR SCHOOL

Berol by Papermate has announced the 'Give Your School a Hug' prize draw for 2011, in conjunction with ESPO, to win a classroom make over worth £7,000. Running from 1st February to 30th November 2011. It gives ESPO supplied schools the chance to win a combined package worth £7,000 comprising:

- **£1,000 of Berol by Papermate writing, colouring, arts and crafts materials**
- **£3,000 Dymo Labelling & Dymo Mimio Classroom package** (enables ordinary whiteboards to become interactive)
- **£3,000 to spend with ESPO on school resources.**

Every entrant receives a **FREE** pack of 12 Berol by Papermate Handhugger Colouring pencils worth £5*. This range of pens and pencils has a comfortable triangular shaped barrel to give young children better control and help develop clear and legible lettering.

*Free Handhugger Colouring Pencils limited to one pack per person.

How to Enter

- 1 Purchase any Berol by Papermate product from ESPO and cut out the barcode.
- 2 Download and complete an entry form from www.berol.co.uk and attach your Berol by Papermate barcode, along with your Berol by Papermate Teachers' Club membership number. (Join for free at www.berol.co.uk)
- 3 Post your entry form to: Give Your School a Hug – ESPO customer; Berol, Newell Rubbermaid, Halifax Avenue, Fradley Park, Lichfield, WS13 8SS.
- 4 Your FREE Handhugger Colouring Pencils will be despatched automatically to your Teachers' Club address.

You can enter as many times as you like. Good Luck!

One lucky ESPO supplied school is guaranteed to win a £7000 prize!

Exercise Books and Exercise Papers... ...avoid the new catalogue price increase.

Order now before prices increase in April.

ESPO has held this year's catalogue prices in the face of increasing global paper costs. However, from 1st April 2011, all exercise books and papers will increase in price.

Available in a wide range of sizes with coloured, plain and ruled options. Over 350 books and papers to choose from.

See pages 406-415 of the 2010-2011 ESPO general catalogue or visit www.espocatalogue.org

Contents...

Waste Not Want Not	2
Innovation products	2
In your diary	2
ExpoEd 2011	2
Focus on Catering	3
What you think of us	4
Ordering update	4
Christmas Card competition winner	4
Contacts	4



WASTE NOT WANT NOT !

In 2009, ESPO finalised a comprehensive waste management contract that will enable schools and other education facilities to improve resource efficiency and reduce operating costs by increasing on-site recycling.

Contract 379 in the East Midlands is being delivered, with great success, by Wastecycle Limited, the largest waste management and recycling company in the East Midlands, which has a state-of-the-art resource recovery facility that processes over 250,000 tonnes of waste each year with an average recycling rate of 88%.

This contract provides for a range of services delivered using a fleet of modern, fuel efficient vehicles all fitted with on-board weighing systems to provide accurate and free-to-access online reporting for you. The services offered range from standard general waste collections through to a full audit of your recycling requirements and the provision of multiple recycling containers of varying shapes and sizes to fit your needs.

Materials collected include paper, cardboard, plastics, aluminium & steel cans and more.

Wastecycle also offers you the ability to collect a mix of all your recyclable waste materials in the same container (with the exception of glass) allowing you to recycle without the added cost or complication of numerous single waste type containers.

Contact John Eghan at Wastecycle for a free waste system audit and discover the most environmentally sustainable way to manage your waste.

Call 0115 940 7042 or email john.eghan@wastecycle.co.uk

Full details and a list of all the suppliers on the contract is available from www.espodalingdirect.org



INNOVATION PRODUCTS

All available from the 2010/11 ESPO Catalogue

GeneeVision Visualisers

Visualisers will radically enhance all lessons, lectures or presentations. They allow you to view text documents and 3D objects in great detail and fulfil the role of a web/video camera, magnifying glass and even facilitate video conferencing activities. Simply connect to a projector to bring your lessons to life! A GeneeVision Visualiser can also help you to substantially reduce your photocopying cost, as documents and books can be quickly displayed on the large screen, so no need to photocopy handouts. **See page 309 in the main catalogue for ordering information.**



ClassComm Response Systems

ClassComm is an easy to use Response System software designed to make it effortless and cost-effective to provide measurable learning. With a choice of handsets, it personally involves every student in the class, tracks performance and provides instant data to assess participant preservation of the information presented. This interactivity enhances learning and the retention of knowledge. **See page 310.**

Exploroscope

Designed for teaching Primary Science and ICT teaching, Exploroscope focuses automatically, has built in LED illumination and takes still images with an easy one-click operation. This digital microscope provides live images at 50x magnification and connects to a computer or interactive whiteboard via a USB connection. The simple one-click operation to capture an image allows students to record their findings and use them in project work and presentations. **See page 633 in the main catalogue.**



Renewable Energy Education Kit

Designed to demonstrate the workings of a complete clean energy technology system, this kit enables an entire miniature renewable energy system to be constructed on a lab-scale. It includes a wind turbine kit, solar photovoltaic panel, electrolyser, PEM fuel cell and a hydrogen storage system.

The kit encourages users to learn the system step by step, configure the system in different ways and visualise the workings of clean energy principles from start to finish. **See page 615 for more information.**



IN YOUR DIARY?

Don't forget that your orders for academic diaries for year 2011/12 must be received by 11th February 2011.

At just 99p each, ESPO desk diaries represent excellent value for money and will be delivered by Easter enabling you to start planning events for the next school year.

We are also taking orders for registers, mark books and wall planners.

We would like to invite you to attend ExpoEd 2011, the Eastern Region's premier education resource show.

It is being held on 25th May 2011 from 9.30 - 4.30pm at the Burgess Hall in the St Ivo Recreation Centre, St Ives, Cambs. and we expect the show to be the biggest yet.



Open to ESPO Customers from across the region, admission is FREE of charge with a complimentary lunch and refreshments available for all pre-registered visitors.

There are a limited number of free seminar places that can be booked on one of two themes:

- 'Bringing the curriculum to life...'
- 'Every little helps! - Money saving ideas and tips'

Some of the suppliers already signed up to attend include: Berol, Pilot, Smart Kids, Vax, Konica Minolta, Ricoh, Britvic, NVCS, Rapesco, Uniworld and Bretford to name but a few.

All will be covering a comprehensive range of products and services with Education and Children's services in mind.

To book your place/s (and get your free lunch!), e-mail your contact name, address and number of tickets required to:

marketing@espo.org

We look forward to seeing you there.

IN THE KITCHEN

The provision of high quality, nutritiously balanced school meals will improve the concentration, health and general well-being of school children.

A new range of serveries and counters are now available from ESPO to complement existing facilities or provide the only serving point.

A Flexible Service

Flexiline counters are designed for environments where throughput is high and the service period is short. Available in either stainless steel or brightly coloured plastic coated steel finishes, they can be easily connected and are extremely mobile enabling them to be sited where they are most needed.

The heated units have rear sliding doors, simple on/off control and GNI/I compatible hot cupboards with three wire shelves and insulated body panels reduce heat transfer and heat loss.

Flexiline counters are available in a range of widths and heights.



Keeping it Hot

The competitively priced Victor range of general purpose bains-marie Hot Cupboards are manufactured in stainless steel and available in three different sizes, either static or mobile. They can be enhanced with the addition of gantries, tray slides and inserts whilst delivering low running costs.



Keeping it Cool

The Empress range of refrigerated salad wells is designed to complement the Hot Cupboard range, enabling matching modular hot and cold counter runs to be formed.

Contact ESPO for a free site survey on 0116 265 7896.

Maximising available space – Prices reduced

Spaceright provides a unique range of round and rectangular mobile table units, with attached seating and benches, enabling schools to quickly convert halls and other spaces into multi-use areas. Available to seat up to 8, 12 or 16 people, these high quality units can be set up by just one person without compromising Health and Safety regulations. Additional features include double braced legs for extra strength, laminated tops in maple or grey and seats in a range of five colours - red, blue, green, wine, black or yellow.



**14% off
current
catalogue
prices**

8 seaters were £668 – now £583 • 12 seaters were £791 – now £695
16 seaters were £930 – now £796 • 8 seater rounds were £741 – now £650

A 16 year warranty is provided and free site surveys are available through ESPO.

For more information see pages 1256-7 of the main catalogue or contact ESPO on 0116 294 4059

Serving up in style...

A new range of decorative plates and bowls is available from ESPO. Made from melamine, they have excellent dimensional and colour stability as well as being shatterproof and safe to use in dishwashers*, heated trolleys* and freezers*.

* Providing that the manufacturers' instructions are followed.

To order, see page 999 of the main catalogue or call: 0116 265 7896



What you think of us...

An independent survey was conducted in October 2010 to find out what schools think of ESPO.

A random mix of 1500 schools was asked to rate our service, reliability, choice, value, product availability and delivery.

This survey shows that we are providing service levels that you require and our product ranges continue to offer good value.

Highlights of the survey include:

90% rated our pricing and value as good or better

90% rated our customer service as good or better

and 81% rated ESPO overall as good or better.

Thank you to everyone that responded, particularly those that provided us with suggestions to improve our services to you.

Pricing & Value



Customer Service



ESPO overall



ORDERING UPDATE

We are finally phasing out the two-part NCR Catalogue Order Books that have been sent on request to customers that preferred to send in their orders this way.

For the small number of customers that prefer to order in this way, ESPO can now provide order forms as PDFs that can be completed and submitted online or printed out and posted or faxed.

This PDF can be requested by sending an email to:

marketing@espo.org

Annual Christmas Card Competition

The annual ESPO Christmas card painting competition has proved to be popular with pupils of every age consistently producing designs of the highest standard. The winning entries were especially good this year with the overall winning design chosen for our ESPO Christmas Card coming from Lydia Gunby (11) a pupil at Humphrey Perkins High School, Barrow upon Soar, Leicestershire.

Lydia wins £50 worth of ESPO art materials, copies of her winning design printed onto cards, and £100 worth of ESPO stock products for her school.

Lydia's cheeky penguin won the day.



ANY SUGGESTIONS?

To ensure that Education Update continues to meet your needs we would welcome your comments and suggestions for improvements that could be made to make it more useful.

Please email your suggestions to ESPO at: **marketing@espo.org**

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