



## Child Support Team Pricing 2017-18

[www.engageservices.org.uk](http://www.engageservices.org.uk)

# About Engage Educational Services

**Engage Educational Services (EES)** supports the ever-changing needs of the most challenging and vulnerable young people, their families and their schools. We are part of the Engage Multi Academy Trust and our flagship service is the Child Support Service which began as part of the Short Stay School for Norfolk. This is an annual subscription service, removing the need for multiple contracts to different agencies.

EES offer a number of additional services to Child Support subscribing and non-subscribing schools including tutors and home-learning support assistants, teaching assistants and support staff.

Please visit our website for more information:  
[www.engageservices.org.uk](http://www.engageservices.org.uk)



Engage Educational Services (EES) is a private limited company. EES works collaboratively with the Engage Multi-Academy Trust and with our partners.

Registered office address:  
Drayton Old Lodge, Drayton High Road, Drayton, Norwich, NR8 6AN

# New pricing 2017-18

**Changes from 2016-17**  
Previous subscription costs would have been based on the allocated amount your school received for behaviour support. This subscription model presented a number of challenges. The new pricing model has been created to make it fairer for all schools.

**Levels of service 2017-18**  
From April 2017, there will be 3 levels of subscription, gold, silver and bronze with 6 different pricing structures, 3 at primary and 3 at secondary. The subscription plan would determine the level of service. When buying in to the bronze or silver plan you can upgrade to the next plan as required.

When upgrading a plan, you would pay the difference, plus, an **additional £500 fee** (i.e. bronze plan £2000 upgrade to silver = £3000 + £500 = additional £3500). Alternatively, with the silver and bronze plan you can spot purchase services.

**Single and group purchases**  
The service can be purchased by individual schools/academies or by groups of schools, Trusts, Federations and Clusters.

**Benefits of group purchases**  
Groups of schools, Trusts, Clusters and Federations can buy a combination of plans. Schools/academies can also group together. For example, you could buy in to the gold plan and silver plan and decide which schools/academies needed support, or purchase a mix of the plans with bespoke packages of support.

**Be-spoke group purchases**  
Group plans can be mixed between primary and secondary and a be-spoke package created for you. Total referrals and services can be split proportionately and be calculated on the type of plan, total cost and your delegated amount for behaviour support. Depending on need - it is also possible to have more resources allocated to a particular school.

**Ensuring no one loses out**  
Many schools will benefit financially with the new subscription model and many more schools by grouping together will benefit further. However, we understand the difficulties faced by small schools and rural schools who are not able to group together and have found that the new subscription model costs significantly more than they previously paid. For such schools we can work with you to group your schools together and come up with a suitable group subscription plan for you.

The example below (table 1) demonstrates how a plan can be grouped for 4 schools with 2 schools paying into the subscription model. The cost and referral allocation would be determined by the group and where the service is most needed. This also ensures that smaller schools do not lose out. The figures in brackets are the costs under the old plans. School C would not have to pay £2000 as the other 2 schools (school A and school D) would pay a proportion of the costs. The secondary school is making a saving of £6000 over what would have been paid previously:

Group purchase	Bronze Plan	Silver Plan	Gold Plan
School A (primary)	School A would be included within the group package and services provided within the 2 purchases could be split between the 4 schools (£822)		
School B (secondary)			£15000 (£21000)
School C (primary)	£2000 (£1556)		
School D (secondary)	School D would be included within the group package and services provided within the 2 purchases could be split between the 4 schools (£9220)		

Each group application would be looked at individually although, it would be expected that a proportionate number of schools signed up to make a group subscription plan viable. Referral numbers and services would be agreed with each group package.

**Spot purchases**  
We believe that the subscription model offers best value for money although we appreciate that some schools may only want a limited service. The spot purchase allows you to purchase ad-hoc services as required.

**Hourly support**  
Subject to demand and capacity it may be possible to provide hourly support. The price would be from a minimum of **£35 an hour**. Tutors and home learning assistants can also be purchased separately from the plan. Please email: [info@engageservices.org.uk](mailto:info@engageservices.org.uk) for a quote.



2017-18 Subscription and cost breakdown

Subscription Plans	Bronze	Silver	Gold
Primary costs	£2000	£5000	£10000
Secondary costs	£5000	£10000	£15000
Observation and report	Included within the referral	Included within the referral	Included within the referral
Referrals (personalised intervention plan 4-6 weeks)			
Group work/classroom support	Access to a maximum of 2 referrals at primary and 10 referrals at secondary. You can mix and match from this group of services.	Access to a maximum of 6 referrals at primary and 25 referrals at secondary. You can mix and match from this group of services.	Access to a maximum of 12 referrals at primary and 40 referrals at secondary. You can mix and match from this group of services.
Cognitive assessment			
Nurture group work			
TA mentoring			
MSA training			
Family support process			
Risk management or pastoral support plan	Access to 1 service from this group	Access to 2 services from this group	✓
EHCP Application			✓
Evidential report for annual review			✓
Behaviour audit	Access to 1 service from this group	Access to 2 services from this group	✓
De-escalation training			✓
Behaviour strategies training			✓
Behaviour strategies - workshop based			✓
Safeguarding training			✓
Safeguarding training – workshop based	x	✓	✓
Specialist resource base referral	✓	✓	✓
Specialist referral/training			
Educational Psychology	Student referrals would be supervised via our specialists although there is no direct access to specialist services within the bronze subscription. Spot purchases can be made. Access to ROSE is provided.	✓	✓
Clinical Psychology referral/attachment training		✓	✓
ASC/SALT specialist		✓	✓
Sexual Exploitation (ROSE)		✓	✓
Sexual Exploitation (Jigsaw)		✓	✓

Spot purchase costs

Cost by service	Spot Purchase Service
£200	Observation and report
Up to £1200	Referrals (personalised intervention plan 4-6 weeks)
Individual price	Positive behaviour group work/classroom support
£400	Cognitive assessment
Individual price	Nurture group work
Individual price	TA mentoring
£300	MSA training
Individual price	Family support process
£250	Risk management or pastoral support plan
£250	EHCP Application
£250	Evidential report for annual review
£500	Behaviour audit
£250 (whole school)	De-escalation training
£250 (whole school)	Behaviour strategies training
£250 (whole school)	Safe guarding training
£100 (minimum of six attendees to run)	Behaviour strategies - workshop based
£100 (minimum of six attendees to run)	Safeguarding training – workshop based
Advice re:	Specialist resource base referral
	Specialist referral/training
£500-£1200	Educational Psychology referral
£500-£1200	Clinical Psychology referral
£500-£1200	ASC/SALT specialist
	Sexual Exploitation (ROSE)
Individual pricing	Sexual Exploitation (Jigsaw)

**NB:** Depending on the need a primary referral includes between half a day and full day in-class support per student per week for a 4-6 week period. Secondary referrals include 45 minutes 1:1 mentoring time per student per week for a 4-6 week period. Subscription costs will remain as quoted for the full term of your annual subscription. Some individual service prices may be adjusted during the year. Specialist referral is assessed case by case. Specialist referral is not unlimited and where there's excessive demand delays may occur. There is no unlimited service.

When a subscription plan is purchased, if no other services were used within the plan and subject to availability, there may be the option of 1 additional referral at primary and 2 at secondary within each plan.

✓ = Multi-plan subscriptions would be looked at individually as to how services are distributed. This will avoid over demand on any of the services.

Ensuring we meet your expectations

What expectations we require from you

Whole school support

- Contact from us within 5 working days of subscribing or requesting a service
- To work with you and agree a plan of support for your school
- Termly reports for all schools worked in to show impact of work completed and progress being made
- Capturing, analysing and responding pro-actively to staff, partners and customer feedback

- Commitment to engage and ensure all relevant staff are aware of the service
- Commitment to meet and work with us to ensure we can engage and meet your needs
- Agreed list of SLT contacts for reports to be emailed to. To provide feedback to ensure our service continues to meet your needs
- To engage with us within the process, including participating in customer questionnaires and other forms of data capture

Individual referral

- \*Visit within 20 working days of a referral being made
- Development of a personalised intervention plan
- To agree timescales of work for individual and groups of students

- Full engagement within the process and to ensure all relevant staff are aware
- Commitment to implement suggested strategies and share with staff in school
- To ensure staff are aware of the interventions and our staff are given access to relevant resources, including access to wifi to support writing of reports

\*during exceptional circumstances and/or periods of extreme demand we will contact you if it is not possible to meet the 20-day referral deadline.



**Individual schools and academies** subscriptions or pay as you go services need to be purchased via the Educator Solutions website (SLA online): <http://www.educatorsolutions.org.uk/> Instructions can be obtained within our website: [www.engageservices.org.uk](http://www.engageservices.org.uk) selecting the ‘schools’ tab and ‘FAQs’ for full instructions.

For Trusts, Federation and Cluster packages, you may want to discuss with your leadership team(s) and school business manager(s) or finance director/manager(s). They will be able to work with you to look at costings and best packages. At this stage I am happy to be included in discussions, as to what be-spoke packages we can offer. Please contact via: [www.engageservices.org.uk](http://www.engageservices.org.uk) or email either Stuart lee: [slee@engageserices.org.uk](mailto:slee@engageserices.org.uk) or: [info@engageservices.org.uk](mailto:info@engageservices.org.uk)

You can also telephone: 01603 820520 requesting to speak to Stuart Lee.

I already subscribe

If you already subscribe you would continue with your current plan. Once your plan expires you would then decide on which new package to purchase.

If you convert to an academy after purchasing a subscription

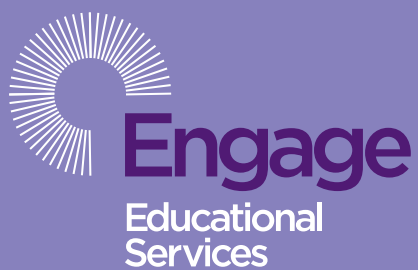
If you convert to an academy during your subscription year you would be moved over to the academy financial year. Your subscription costs for the remainder of the subscription period would be reimbursed and you would automatically be signed up as an academy and payment taken. Groups packages would be looked at on an individual basis.

All subscriptions are annual and cancellations within the year do not generate any rebate.

Please note: Information is correct at time of printing. If in the best interest of subscribers we reserve the right to change a service.







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