

Advice on Photocopier Contracts

ESPO provide photocopier contracts with 2 suppliers: Danka UK and Konica Minolta East. These suppliers have been through the tender process and can offer contracts fully approved by ESPO & Norfolk County Council. There are a number of other suppliers that are active in Norfolk, including A.S.L Ltd, Canon UK, Clarke Office Solutions Ltd, Copyfax, Copy IT, Danwood, Datasharp, EBS (Eastern Business Systems), Easy Copiers, Mayday, Norfolk Copiers & Vision Group. These companies may offer machines that are the same as those on ESPO contract 272D, but the contracts from these companies are not approved and have not been checked for terms and conditions which may benefit the supplier rather than the user. To be sure you are getting the best deal with no hidden penalties please use one of the approved suppliers and if you have an existing contract with a non-approved supplier it may be worth talking to ESPO to see whether you would benefit changing to an approved contract now. For further advice please contact Leah Fletcher (ICT Solutions) on 01603 475605 and/or Tim Howard (NCC Corporate Procurement Unit) on 01603 222820.