

Exciting
new contract
for interactive
whiteboards

ESPO

CONTRACT 351



Three ESPO approved specialist suppliers of Interactive Whiteboards offer you a choice – from the basic budget package – through to State of the Art bespoke solutions...

Benefits of ESPO Contract 351:

- ✓ **Competitive Pricing** Below 'Education Prices'.
- ✓ **Quality Services** Suppliers selected for their expertise and quality.
- ✓ **Choice** Leading brands of whiteboards and projectors available direct from the manufacturer and accredited resellers.
- ✓ **'Turnkey' Solutions** A solution based service from all three suppliers.
- ✓ **Peace of Mind (EU Compliance)** The framework has been tendered in line with EU procurement directives.
- ✓ **ESPO Support** Although the framework is a direct supply arrangement, ESPO will provide that extra level of support.

Roche Audio Visual

Ainleys Industrial Estate
Elland
West Yorkshire
HX5 9JP
Tel: 01422 310193
Fax: 01422 310220

mcoxon@rocheav.co.uk
www.rocheav.co.uk

**Total Solutions
prices from
£1424.00**

BoardWrite

A division of Bullet Point Presentations Ltd

Park House
Wilmington Street
Leeds LS7 2BP
Tel: 0870 160 7521
Fax: 0870 140 0148

Andrew Nelson/Matt Wailling
espo@boardwrite.co.uk
www.boardwrite.co.uk/espo.html

**Total Solutions
prices from
£1329.00**

Promethean Ltd

TDS House
Lower Philips Road
Blackburn
Lancashire BB1 5TH
Tel: 0870 241 3194
Fax: 0870 241 2176

sales@promethean.co.uk
www.promethean.co.uk

**Total Solutions
prices from
£2583.00**

INTERACTIVE WHITEBOARDS SOLUTIONS

Roche Audio Visual

Ainleys Industrial Estate
Elland West Yorkshire
HX5 9JP

Tel: 01422 310193

Fax: 01422 310220

mcoxon@rocheav.co.uk

Roche Audio Visual has gained over 15 years a-v experience within the Education sector. Specialising in complete multi media solutions Roche can meet schools and colleges a-v needs.

Established in 1973, Roche prides itself on building good relationships with its customers as well as offering an added value service.

For further details contact Roche Audio Visual on 01422 310193 Alternatively see www.rocheav.co.uk

OPTION 1

CLEVERBOARD 60"

Vitreous enamel drywipe surface
Lockable accessory storage
5 year parts and labour warranty

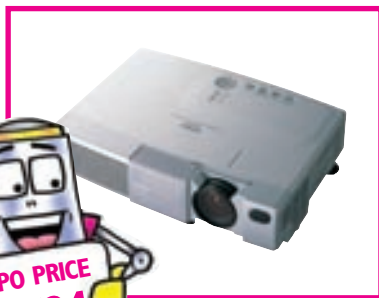
RRP £1199 ESPO PRICE £675



HITACHI CPS225

1400 ANSI lumens
2.4kg
SVGA resolution
4 year parts and labour warranty
3 year lamp cover

RRP £1895 ESPO PRICE £749



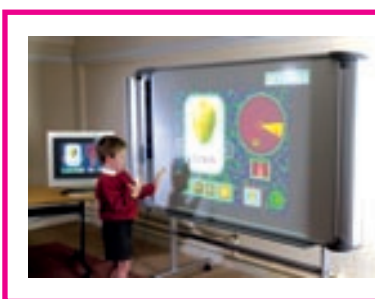
TOTAL SOLUTION:
RRP £3094 ESPO PRICE £1424

OPTION 2

CLEVERBOARD 72"

Vitreous enamel drywipe surface
Lockable accessory storage
5 year parts and labour warranty

RRP £1399 ESPO PRICE £775



HITACHI EDS3170

1700 ANSI lumens
2.7kg
SVGA resolution
4 year parts and labour warranty
3 year lamp cover

RRP £1976 ESPO PRICE £999



TOTAL SOLUTION:
RRP £3375 ESPO PRICE £1774

OPTION 3

CLEVERBOARD 92"

Vitreous enamel drywipe surface
Lockable accessory storage
5 year parts and labour warranty

RRP £1599 ESPO PRICE £995



HITACHI EDX3270

1900 ANSI lumens
2.7kg
XGA resolution
4 year parts and labour warranty
3 year lamp cover

RRP £2520 ESPO PRICE £1499



TOTAL SOLUTION:
RRP £4119 ESPO PRICE £2494

ANY COMBINATION OF PROJECTOR AND BOARD AVAILABLE

All prices exclude V.A.T



BOARD OPTIONS

SMARTBOARD

Touch sensitive surface
5 year warranty (when registered)



60" RRP £1195 ESPO PRICE £984
72" RRP £1495 ESPO PRICE £1230

HITACHI CAMBRIDGE BOARD

Electromagnetic drywipe surface
Displays projected PC data
3 years on site warranty

60" RRP £1650 ESPO PRICE £1019
75" RRP £1795 ESPO PRICE £1155



OPTIONAL ACCESSORIES:

Interactive board mobile stand	£ 275
Simple audio amplification system	£ 129
Projector security cage	£ 149

PROJECTOR OPTIONS



HITACHI CPX275



HITACHI CPX385



HITACHI CPX885

For further details
and prices on the
above projectors please
contact Roche:

01422 310193

ADDITIONAL SERVICES

• INSTALLATION

Roche has built up probably the largest dedicated a-v installation service in the UK. Working nationally, our engineers install a wide range of professional presentation systems into various environments, from classrooms to university lecture theatres. Tailor made audio and control systems are designed in-house by Roche specialists.

Installations from £490

• SITE SURVEYS

This service can be carried out to ensure the quoted system, specified by the customer, meets their requirements.

• QUOTATIONS

Tailor made to meet your requirements.

• DEMONSTRATIONS

Demonstrations are available on all products

• TRAINING

Free training is offered on all systems purchased

• WARRANTIES

Extended warranties on projectors, such as extended lamp cover, at no extra cost

All prices exclude V.A.T.

BOARD *write.*

A division of Bullet Point Presentations Ltd
Park House
Wilmington Street
Leeds LS7 2BP
Tel: 0870 160 7521 (Dedicated ESPO Line)
Fax: 0870 140 0148

Sales Contacts:
Andrew Nelson/Matt Wailing
email: espo@boardwrite.co.uk

Boardwrite is the trading name for our National Accounts Team and partnership with ESPO and is a division of Bullet Point Presentations. Bullet Point Presentations work in partnership with schools, LEAs, colleges and universities to improve teaching and learning outcomes by inspiring and motivating pupils and teachers in the use of information technology.

We are the UK's largest supplier of SMART Boards and Philips projectors and also work in partnership with the other leading projector manufacturers such as Epson and Sony to provide best value projectors specifically for the education market.

Visit www.boardwrite.co.uk/espo.html

Our dedicated ESPO consultants work with you to find the best solution to meet your needs. Technology is only as good as the person who delivers it - we provide telephone support and offer highly acclaimed training courses to ensure you get the most from your investment. Our services include hardware, content software, installation and training.

OPTION 1

SMART Board 540

47" diagonal. Touch sensitive interactive whiteboard, doesn't need special pens - SMART boards are the No.1 choice in UK schools.

Board comes complete with wall brackets, pens, eraser and SMART Notebook software and serial cable. USB cable optional extra. Ask us for details. 2 year warranty - extended to 5 years when registered online.

RRP £795.00 ESPO £568.00



Epson SI+ Projector

- SVGA resolution 800 x 600
- 1200 ANSI Lumens - bright enough for most small/medium sized rooms
- 1500 hour lamp - low running costs
- 2.9 Kgs - ultra portable for use around school
- 3 year warranty
- FREE spare lamp worth £290

RRP £1195.00 ESPO £762.00

ACCESSORIES:

We offer a wide range of accessories including content software, document cameras, interwrite school pads, trolleys & stands and would be pleased to quote on request.

TOTAL SOLUTION:

**RRP £1990.00
ESPO £1329.00**



OPTION 2

SMART Board 560

60" diagonal - the most popular classroom size - SMART boards are the No.1 choice in UK schools.

Board comes complete with wall brackets, pens, eraser and SMART Notebook software and serial cable. USB cable optional extra. Ask us for details. 2 year warranty - extended to 5 years when registered online.

RRP £1195.00 ESPO £853.00



Philips BSure SV2 Projector

- SVGA resolution (800 x 600)
- 1500 ANSI Lumens - bright enough for most classrooms
- 6000 hour lamp life* - for lowest running costs
- 3.9 Kg - robust and sturdy design
- Unique 3 year LAMP warranty
- 3 year Projector warranty

* used in accordance with manufacturer's instructions

RRP £1499.00 ESPO £968.00

ACCESSORIES:

We offer a wide range of accessories including content software, document cameras, interwrite school pads, trolleys & stands and would be pleased to quote on request.

TOTAL SOLUTION:

**RRP £1820.00
ESPO £1329.00**

OPTION 3

SMART Board 580

72" diagonal - A great size for larger classrooms and installations - SMART boards are the No.1 choice in UK schools.

Board comes complete with wall brackets, pens, eraser and SMART Notebook software and serial cable. USB cable optional extra. Ask us for details. 2 year warranty - extended to 5 years when registered online.

RRP £1495.00 ESPO £1067.00

Sony CS6 Projector

- SVGA resolution (800 x 600)
- 1800 ANSI Lumens - fantastic brightness
- 2000 hour lamp - low running costs
- 2.7Kg - ultra portable for multi users
- Unique 3 year LAMP warranty
- 3 year projector warranty

RRP £1495.00 ESPO £1175.00

ACCESSORIES:

We offer a wide range of accessories including content software, document cameras, interwrite school pads, trolleys & stands and would be pleased to quote on request.

TOTAL SOLUTION:

RRP £2990.00 ESPO £2242.00



OPTION 4

Hitachi Cambridge Board

60" Board – an ideal size for most classrooms complete with pens, eraser and wall brackets.

The new Cambridge Board comes complete with easy to use software which is fully customisable. The board is able to be used as a standard whiteboard as well as interactive mode. 3 year on site warranty even if damage is a result of wear and tear in the classroom.

RRP £1125.00 ESPO £1059.00

Epson EMP53+ Projector

- SVGA resolution (800 x 600)
- 1700 ANSI Lumens – bright enough for halls and classrooms
- 1500 hour lamp life – low running costs
- 2.9 Kg – highly portable
- 3 year LAMP & projector warranty

RRP £1750.00 ESPO £1000.00

ACCESSORIES:

We offer a wide range of accessories including content software, document cameras, interwrite school pads, trollies & stands and would be pleased to quote on request.

TOTAL SOLUTION:

RRP £2875.00 ESPO £2059.00

OPTION 5

Hitachi Cambridge Board

75" Board – the larger size for – ideal for halls and classrooms complete with pens, eraser and wall brackets.

The new Cambridge Board comes complete with easy to use software, which is fully customisable. The board is able to be used as a standard whiteboard as well as interactive mode. 3 year on site warranty even if damage is a result of wear and tear in the classroom.

RRP £1286.00 ESPO £1211.00

EPSON 73+ Projector

- XGA resolution (1024 x 768)
- 1500 ANSI Lumens – bright enough for most rooms
- 1500 hour lamp life – low running costs
- 2.9Kg – highly portable
- 3 year LAMP and Projector warranty

RRP £1750.00 ESPO £1293.00

ACCESSORIES:

We offer a wide range of accessories including content software, document cameras, interwrite school pads, trollies & stands and would be pleased to quote on request.

TOTAL SOLUTION:

RRP £3036.00 ESPO £2504.00



ADDITIONAL SERVICES

• INSTALLATIONS

Most schools now prefer an installed option of board and projector and our qualified audio visual engineers will carry out a **FREE** site survey to ensure we meet health and safety regulations to British Safety Standards.

• TRAINING

Don't let your whiteboard become a white elephant – our highly acclaimed training courses (written in conjunction with EDS – Warwickshire LEA's training arm) have already successfully trained over 3000 people. Please ask about the full range of courses available.

• DELIVERY CHARGES

Delivery charges for all ESPO customers is just £15 per consignment.

• DELIVERY TIMES

All ex.stock products are available for delivery within 2-3 days. Installations will be booked via our installation team.

• WARRANTIES

All warranties are manufacturers' warranties with additional benefits negotiated for ESPO customers.

All prices exclude VAT

Please note that the prices shown for Interactive Whiteboards are for education customers only – please call for non-education prices.

Prices are correct at time of going to press – please call for up to date prices.

Promethean Ltd

TDS House
Lower Philips Road
Blackburn
Lancashire BB1 5TH
T: 0870 241 3194
F: 0870 241 2176
E: sales@promethean.co.uk
W: www.promethean.co.uk

Promethean are dedicated to supplying systems and services which directly support collaborative classroom environments. We are the UK's largest systems integrator of interactive whiteboards in the Education sector. Our total solution approach to interactive teaching enables us to develop dedicated relationships of support and development with our customer base.

www.promethean.co.uk

FREE on-site demonstrations and help with developing your ICT strategy

OPTION 1

60" ACTIVPRIMARY:

ACTIVprimary 60

Specification: *Interactive whiteboard with 60" diagonal screen*

ACTIVprimary Software, compatible with Windows

RRP £1195.00 ESPO £1170.00



PROJECTOR: Sanyo PLC SE15

Specification: *1500 Ansi, SVGA resolution with 3 year warranty.*

RRP £998.00 ESPO £979.00

TOTAL SOLUTION: For fitted system, installation & commissioning
RRP £2649.00 ESPO £2583.00



OPTION 2

75" ACTIVPRIMARY:

ACTIVprimaryPlus

Specification: *Interactive whiteboard with 75" diagonal screen*

ACTIVprimary Software, compatible with Windows

RRP £1395.00 ESPO £1360.00



PROJECTOR: Sanyo PLC SE15

Specification: *1500 Ansi, SVGA resolution with 3 year warranty*

RRP £998.00 ESPO £979.00

TOTAL SOLUTION: For fitted system, installation & commissioning
RRP £2797.00 ESPO £2727.00

OPTION 3



60" ACTIVBOARD: ACTIVboard 60

Specification: *Interactive whiteboard with 60" diagonal screen*

ACTIVstudio Software, compatible with Windows or Mac

RRP £1250.00 ESPO £1219.00

PROJECTOR: Sanyo PLC SE15

Specification: *1500 Ansi, SVGA resolution with 3 year warranty*

RRP £998.00 ESPO £979.00

TOTAL SOLUTION: For fitted system, installation & commissioning
RRP £2698.00 ESPO £2631.00



ACCESSORIES:

Available as additional options -
 ACTIVslate
 ACTIVote
 ACTIVtablet
 ACTIVision

Prices for accessories on application, visit our web site for product details.

www.promethean.co.uk

All Prices quoted are exclusive of VAT



OPTION 4

75" ACTIVBOARD PLUS:

ACTIVboard 75

Specification:

Interactive whiteboard with 75" diagonal screen

ACTIVstudio software, compatible with Windows or Mac

RRP £1495.00 ESPO £1458.00

PROJECTOR: Sanyo PLC SE15

Specification: 1500 Ansi, SVGA resolution with 3 year warranty

RRP £998.00 ESPO £979.00

TOTAL SOLUTION:

For fitted system, installation and commissioning

RRP £2896.00 ESPO £2824.00

OPTION 5

ACTIVBOARD PLUS PROFESSIONAL SYSTEM

Specification:

Interactive whiteboard with 75" diagonal screen

ACTIVstudio software, compatible with Windows or Mac

Includes: 1 ACTIVslate and 1 ACTIVtablet

RRP £1845.00 ESPO £1807.00

PROJECTOR: Sanyo PLC SE15

Specification: 1500 Ansi, SVGA resolution with 3 year warranty

RRP £998.00 ESPO £979.00

TOTAL SOLUTION: For fitted system, installation & commissioning including multi-media sound system

RRP £3396.00 ESPO £3310.00



ADDITIONAL SERVICES

• DEMONSTRATIONS

FREE on-site demonstrations and advice on ICT implementation.

• QUOTATIONS

FREE quotations designed to match customer needs for proposed installation, training and development needs.

• INSTALLATION

All installations are carried out with full quality control measures.

• SERVICE CONTRACTS

Additional service and support contracts available on request. – **FREE** quotations available for these services.

• WARRANTIES

3 year on site whiteboards warranties.

• TECHNICAL SUPPORT

FREE help desk assistance for the lifetime of the equipment. **FREE** software upgrades as downloads from the Promethean website.



Order on line



www.promethean.co.uk

8 **ESPO** Interactive Whiteboards Solutions – Contract 351

Products featured in this leaflet offer a snapshot of the many products available in this rapidly changing growth market.



Prices shown in this leaflet will not increase during the next six months and are subject to fluctuations downwards.

Contact the suppliers directly for up to date prices and specifications.

You can find other classroom resources and Information & Communications Technology equipment in the **ESPO General Catalogue** or visit our on line catalogue at www.espocatalogue.org

For impartial specialist advice about any of the products featured in this leaflet or any other ICT related information, contact the ICT Senior Buyers on 0116 265 7710 or email: t.laxton@espo.org or on 0116 265 7947 or email: m.woolerton@espo.org or log on to our specialist ICT website: www.espo.ICT.org



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